

# flex 7 news

Lighting solutions from Flex Connectors

**Autumn 2000**

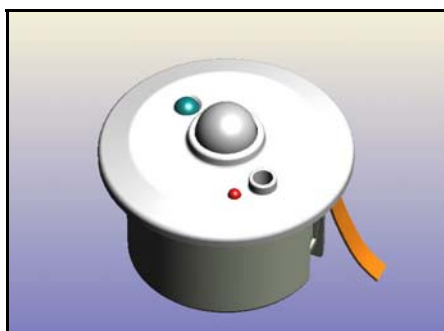
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Welcome to the first edition of flex 7 news, the regular news bulletin which gives you the very latest information on the range and benefits of lighting connection products and services available from Flex Connectors Limited.

We hope you'll find a couple of minutes to read it. We appreciate how busy you are and have kept the bulletin as concise as possible, whilst making sure you have the product information which could give you that vital competitive advantage. In this issue, you'll find information on our latest products and services, together with full details of the current product range. If you have any comments or queries, we would be delighted to hear from you.

## **SMALLEST OCCUPANCY SENSORS EVER – coming soon !**

Autumn sees the launch of what Flex believes are the **smallest occupancy sensors ever produced**, with a visible fascia of only 40mm (1 <sup>5</sup>/<sub>8</sub>" ) in diameter.



Requiring only a 32mm (1 <sup>1</sup>/<sub>4</sub>" ) diameter hole in the ceiling, these new sensors are much easier to install and give even greater flexibility to simple plug-in control options. We'll be sending out further details in the next few weeks.

## **NEW! MULTI-CONNECTION UNITS**

The latest additions to the growing range of products available from Flex are **multi-connection units**.

Whilst most applications are catered for by standard connection units, particularly complex applications can benefit from a multi-unit which allows for the creation of two independently switched circuits within one connection unit.

The combination of outlets to be switched is totally flexible and can be selected at the time of installation or modified at a later date if your requirements change. In addition, if you require special units, these can be manufactured for you to your exact specifications.

flex X connectors

Lighting connection made simple

## PRICE LIST - NOW EASIER TO USE

Fed up of trying to find your way round unnecessarily complicated price lists? So were we – which is why we redesigned our own price list!

Whilst the prices are unchanged, the **simplified layout and illustrations** make it far quicker and easier to use. We have enclosed a copy with this newsletter and hope you will find it an improvement – our aim is to make all our literature as clear and easy to use as the products themselves!

## PROJECT-BASED QUOTATIONS

To help you achieve the best possible results, we are happy to provide a **project-based quotation service** - just send us either drawings or detailed specifications for any current or forthcoming projects.

We'll suggest the most appropriate **flex 7** products to use and prepare a special project price – and we'll aim to get it to you within five working days.

Experience has shown us that working in partnership in this way produces the most effective solutions and the best results – if you're not convinced, why not give us a try on your next job?

## DISTRIBUTORS AND WHOLESALEERS

To ensure you can obtain **flex 7** products as easily and conveniently as possible, we supply them through electrical distributors and wholesalers.

**Our network is growing all the time** – to find out which is your nearest outlet, please ring the Flex office on 020 8580 1066 or see the regularly updated list on our website ([www.flexconnectors.co.uk](http://www.flexconnectors.co.uk)).

## POINTS OF CONTACT

If you have **any questions or queries** regarding any Flex Connectors product, just contact us in one of the following ways:

☎ Tel: 020 8580 1066

☎ Fax: 020 8580 1062

✉ Email: [info@flexconnectors.co.uk](mailto:info@flexconnectors.co.uk)

Or visit our website at

[www.flexconnectors.co.uk](http://www.flexconnectors.co.uk).

Our National Sales Manager, Victor Chetcuti, can also be contacted on 07718 602209 (mobile number).

## THE flex 7 PRODUCT RANGE

The **flex 7 product range** currently consists of the following items:

- Connection units
- Multi switching units
- Extension connection units
- Connection units with interconnection
- Plugs
- Pre-wired plugs
- Kits
- A range of component parts for OEM customers

All units are available as 4, 6, 8 or 10 way options. We would be very pleased to supply further information or to discuss with you any specific project requirements you may have.

## TAILOR-MADE PRODUCTS

If you need **non-standard items** for a particular project, talk to us about what you need. Units can be split up internally to give several different circuits in any of the connection boxes and two-way switching can easily be incorporated. Because we can do this within the unit, you don't have to do it outside the unit – potentially saving you a great deal of on-site wiring time and manpower!

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