

flex 7 news

Lighting solutions from Flex Connectors

Spring 2003

No. 9

flex 7 news is the regular information bulletin that updates you on the comprehensive range of plug-together lighting connection solutions and services available from Flex Connectors Limited to meet all your lighting connection needs.

IN THIS ISSUE:

- **RELAUNCH** – of Flex Connectors website, now with more downloadable information.
- **NEW** – occupancy sensors with an override control module
- **NEW** – corridor link unit.

If you would like more details on any products or services mentioned in the newsletter, please contact us (details overleaf).

RELAUNCHED FLEX WEBSITE – AT www.flexconnectors.co.uk

We are very pleased to announce that we have just relaunched the Flex Connectors website with many new and improved features, including comprehensive product information and downloadable data sheets.

Visitors to the completely redesigned website – www.flexconnectors.co.uk – will find it much easier to navigate and will have access to a far wider range of information on the flex 7 lighting connection system and on the services we offer.

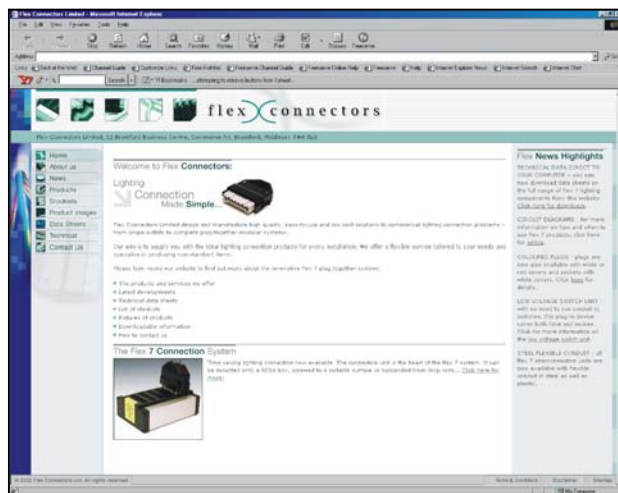
The new site includes detailed product and technical data (which can all be downloaded), product images, wiring diagrams, previous newsletters, press releases and a list of flex 7 stockists, searchable by region.

Regular updates to the site will ensure that the most recent news and information on flex 7 products and developments is always available to contractors, specifiers and wholesalers looking for lighting connection solutions.

Rita Man, the Senior Design Engineer at Flex Connectors who managed the redevelopment of the site, explained that:

“our original website was pretty basic. As both the company and the product range have developed so much recently, we felt it was time for a website that reflected this.”

“We also wanted to respond to requests from customers for technical information which could be downloaded whenever they wanted it.”



Visit the site now at www.flexconnectors.co.uk for everything you need to complete your lighting installation, from simple connection units through to complete factory-built systems – all utilising the unique flex 7 pin connector and all 16 amp rated.

OCCUPANCY SENSORS NOW WITH OVER-RIDE

flex 7 occupancy sensors are now available with an over-ride control module, which allows the sensor to be over-ridden via an ELV switch drop.

An extra sensor head can also be plugged into the control module, allowing a larger area to be covered. This is a particularly useful feature for odd-shaped areas, corridors and where there are large obstructions in the area to be sensed.

The over-ride sensor is one of an ever-growing range of specialised occupancy sensors developed by Flex Connectors. If any of your projects have non-standard requirements, a solution may already exist or be easily achievable – please contact us for details on new developments in occupancy sensors.

CORRIDOR LINK UNIT

Does your drawing or specification call for corridor hold, where occupancy of an area or room holds corridor lighting on, irrespective of that corridor's own switch or sensor condition? If so, **the new flex 7 corridor hold fch10/3 unit provides the solution.**

With ten inputs and three outputs, our standard link leads are used to plug-in room or area sensors (inputs) and corridors sensors (outputs) to the corridor hold unit (this equally applies to ELV switches). That's all that is required – no commissioning, no area control unit nor computer. The simple logic of the **fch10/3** automatically provides the required hold function. Contact us to find out more.

OVER-RIDING MULTIPLE SWITCHES

We have recently supplied a number of projects that required an occupancy sensor to **over-ride up to five switches.** Schools, colleges, hospitals and other public buildings often require this form of control. Simply splitting up our larger connection units (an **fc16/7** or **fc20/7**) and supplying a pre-assembled panel of sensors and switches provides a compact, safe and reliable solution that plugs in easily.

MORE WINS FOR FLEX

In a short period of time, Flex Connectors has made considerable in-roads into a marketplace previously dominated by traditional lighting connection methods and companies.

Recent wins for the flex 7 range include six new schools – utilising 1500 switches and linked over-ride sensors – in South West London, a new hospital unit in Surrey and new and refurbished colleges and offices blocks throughout the country.

If your organisation has not yet tried **flex 7**, then contact us today to find out why this unique range of products and services is increasingly popular.

We can either send you more information (please specify if you would like an information pack or a CD-ROM) or arrange for a sales engineer to visit you to demonstrate the products and work with you to find effective ways to meet your current or future requirements.

CONTACT DETAILS

For questions or queries on Flex Connectors products, please contact us in any of the following ways:

 Tel: 020 8580 1066  Fax: 020 8580 1062
 Email: info@flexconnectors.co.uk Website: www.flexconnectors.co.uk

Mobile phone numbers for the sales team are:

Victor Chetcuti	07718 602209	Paul Bellamy	07718 602210
Terry Merritt	07718 602211	Graham Butcher	07718 602212
Dick Broughton	07734 971195		