

flex 7 news

Lighting solutions from Flex Connectors



flex 7 news is designed to update you on the comprehensive range of plug-together lighting connection and control solutions available from Flex Connectors Limited to meet all your lighting connection needs.

If you would like more details on any product or service mentioned in the newsletter, please contact us (see address details overleaf).

In this issue of flex 7 news:

- **REDUCED WIRING TIME** on plugs & sockets
- **TURNAROUND TIME** on pre-wired plugs improved
- **NEW GROWTH** - further company appointments
- **FOCUS ON flex 7** occupancy sensors
- **WANTED!** - customer feedback

Product improvements lead to reduced wiring time

Flex Connectors have introduced several product improvements to their flex 7 range of plugs and sockets. The number of fixing screws in the plugs has been halved, significantly reducing wiring time for contractors.

In addition, all plugs, sockets and trunking mount plates will shortly be available in the full range of flex 7 colours – black, white, red and grey. This will enable contractors to select particular colours for different functions and, once on site, see at a glance the intended use for each item – a particular advantage for large, complex construction projects.

flex 7 plugs and sockets are available in 3, 4 and 7 pole versions and all are 16 amp rated. They can be ordered separately or as plug and socket kits.



flex 7 plugs and sockets

Steve Garton, Technical Director, said "At Flex Connectors, we take the view that continuous product improvement is as important as new product development, particularly when it's in response to customer feedback.

These changes to flex 7 plugs and sockets should make our products even easier for contractors to use and provide them with greater product choice".

For a FREE PRODUCT SAMPLE, just email info@flexconnectors.co.uk.

Faster turnaround time on cables

"The Introduction of cable-cutting equipment will enable non-stock cable sizes & lengths to be prepared and supplied more quickly"

Flex Connectors has one of the widest ranges of pre-wired plugs on the market available as standard.

Stock items include 3, 4 and 7 pin plugs wired with either 3, 4, 5, 6 or 7 core leads. They can be 2m, 3m or 5m long in 0.75mm², 1.00mm² or 1.50mm² PVC or LSOH flexible cable and are usually supplied within two to three days from receipt of order.

Recently, however, a number of projects won by Flex have required non-standard cable lengths which have, until now, taken longer to supply.

In response to this, we have now installed cable-cutting equipment in our special projects department. The introduction of this equipment will enable us to prepare and supply non-stock cable sizes and lengths much more quickly and efficiently.

Information on the complete standard range of flex 7 pre-wired plugs is available on our website at www.flexconnectors.co.uk. You can also phone us on 020 8580 1066 for an information pack or to discuss any special requirements you may have for current or future projects.

Still growing . . .

Flex Connectors' move to larger premises earlier this year has enabled us to introduce new roles into the company structure.

Peter Howland has joined as Sales Office Co-ordinator, responsible for internal sales, order processing and customer liaison for the **flex 7** range.

On the production side, Russell Best has been appointed Production Engineer, with responsibility for production targets, procedures and quality control, and Jarryess Kenneth joins as Production Technician.

These most recent appointments bring the total number of extra staff employed this year to eight. Hugh Gearing, Managing Director, believes that "the company structure now in place will enable Flex Connectors to focus even more strongly on customer service and support and on product quality. This strategy, in turn, should help us maintain the company's current excellent level of growth".

Wanted - customer feedback

At Flex Connectors, we consider customer feedback to be an invaluable source of information. Many successful product introductions and improvements have resulted from jointly working with the contractors and consultants who use **flex 7** lighting connection. We are therefore very keen to receive feedback on all aspects of our product range and on the service we provide to our customers.

What do we do well and is there anything we could be doing better? Are there changes or improvements you think we could introduce? Please email your comments to marketing@flexconnectors.co.uk. All comments will be acknowledged and answered.

Do you have our new address?

Just a reminder that we moved to new premises at the start of this year. Our current address is: Flex Connectors, Unit 8 The Gate Centre, Syon Gate Way, Brentford, Middx TW8 9DD. Telephone & fax numbers remain the same.

FOCUS ON: flex 7 occupancy sensors

The flex 7 range of occupancy sensors utilises the latest technology to produce the smallest sensors of their type, fitting into a 32mm diameter hole with a visible fascia of just 40mm.

The sensors plug directly into all **flex 7** connection units or can be hard wired into circuits. The range includes:

- **fos2000** sensor – turns on when occupancy is detected and times out to off once occupancy is no longer detected, with the time out period adjustable from two minutes to 40 minutes.
- **fos3000** sensor – has an adjustable time-out period and adjustable light levels for daylight linking & daylight dependent switching. It is available with analogue or DSI digital controls.

- **fos2000** absence detector – acts in a similar way to presence detectors, except that the lights will only turn on when a switch is pushed, allowing the occupants to decide whether they require the lights on or not. The same switch can also turn lights off.

These sensors can operate singly or can be networked together to cover large, open plan areas or to switch across distribution circuits. They can be linked to corridor hold units and to building management systems.

The energy-saving potential of the **flex 7** sensor range has been recognised with the award of Energy Technology list status from the Carbon Trust. This enables end users of the equipment to apply for Enhanced Capital Allowance on their spending. Contact us for details.



flex 7 lighting controls

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